

## Savings of sterilized eye spheres and conformers vs. non sterile

### **Calculate your real cost of using non-sterilized spheres and conformers**

Tech cost at \$18.75/hour (includes salary, overhead, benefits)

#### Cost comparisons

	<u>Cost estimate Non-Sterile</u>	<u>Your cost of using non-sterile?</u>	<u>Using Gulden Sterile</u>
Purchase price	\$21	_____	\$54
Need to order/inventory additional stock in event of failed sterilization (half again the order)	\$8.50	_____	-0-
Ordering/Receiving (0.5 hour)	\$9.35	_____	\$9.35
Schedule pre-conditioning 4 hours time to pre-condition (0.75 hour technician time)	\$14.00	_____	-0-
Schedule sterilization (0.75 hour technician time)	\$14.00	_____	-0-
Accomplish sterilization 14 hours typical time (1.5 hour technician time)	\$28.00	_____	-0-
Cost of equipment use (based on purchase price and lifespan)**	\$24.66	_____	-0-
Confirm sterility of batch Complete validation records (0.5 hour)	\$9.35	_____	-0-
*Optional – need to repeat sterilization if QC indicates failed sterilization (3.0+ hours) plus 18 hours delay		_____	-0-
<b>TOTAL</b>	<b>\$129.86</b>	_____	<b>\$63.35</b>

\* add additional \$56.00 for failed sterilization

\*\* Assuming \$3700 cost of equipment (such as Anderson Products AN74i), used 30 times/year – over 5 years  $\$3700 \div 150 = \$24.66$